

### Nerstane Merino News

January 2016

The latest information on Nerstane Merino Stud's Proven Results and Performance

# 2015 Sydney Show success only a small part of what's really important in merino profitability

Nerstane had one of its most successful Sydney Royal years ever, bringing home a pile of broad ribbons including for the second time the coveted Stonehaven Cup for the best exhibit of five merinos (three rams and two ewes) and Supreme Merino Ewe. This ewe also won the Tom Culley trophy for Supreme Junior Merino and was in our winning pair of March shorn merinos

with N231, which was the sire we sold to Coryule Merino Stud last year. Nerstane also won, for the first time, the August shorn pair of merinos and went on to represent NSW at Bendigo.

Although these awards are very satisfying, we are always conscious of the fact that our animals need to produce benefits for commercial wool

growing businesses – rather than just looking good on the show mat.

This is why Nerstane continues to benchmark their genetics in every possible way.

Real results from Nerstane animals are required now more than ever. Nerstane's success in the show ring (and more importantly, in CTSE and wether trials) has been due to a strong history of performance recording, a mixture of genetics, improvements over time, plenty of hard work ... and the support of those who choose to use Nerstane genetics in their enterprises.

Thank you, that's YOU!



MAX RAYNER (FAR RIGHT) PRESENTING THE WINNING 2015 STONEHAVEN CUP TEAM L to R: SHANE RULE, JOHN MCLAREN, HAMISH MCLAREN, TOM HENRY, JOCK MCLAREN

## 5 OR MORE RAMS DELIVERED for FREE

From 2016, clients that purchase five or more rams at the Nerstane On-Property Sale will have their rams delivered to their doorstop for free. We look forward to delivering your rams, spending more time hearing your feedback on your own farm, and seeing your Nerstane progeny performing in the paddock.

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www.nerstane.com.au
for a full catalogue or call
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On Property Sale Friday 29 January 2016

### Impressive looking polls to start the sale

This year's Poll rams look terrific. We have sons in this year's sale by Willandra Desmond, N191, Billandri 1391, N856 and N875.

The Willandra Desmonds are the best, so much so that we went ahead and used him again in the 2015 Al program.

Desmond was sold for \$35,000 to NZ interests and Willandra kept Australian semen rights, and by all accounts is breeding very well on both sides of the ditch. The Wells family sold three sons this year for \$20,000 each, while a half brother made \$81,000 to a mainly WA

syndicate that broke the Australian record for a hogget ram sold.

We will start the sale off this year with a few of these outstanding rams. We kept them on feed just to see the growth potential, and as you will see, they are pretty impressive.

### Argentinians knew what they were looking for

Nerstane had just won Champion Fine Medium Poll Ewe at Bendigo when Jock was approached by an Argentinean syndicate to purchase her. After much negotiating through the interpreter, we sold the ewe for \$15,000.

Nerstane held the Australian record sale price for a merino ewe for a couple of months until the same family stud operation in Argentina purchased another ewe from the Greenfields stud in South Australia for \$20,000.

Our Poll ewe (N1174) went on to be shown at Dubbo and was judged Grand Champion Poll Merino Ewe of the Show and was shorn at Dubbo and cut 12.7kg so they knew what they were looking for!



JOCK MCLAREN HOLDING THE WINNING FINE MEDIUM CHAMPION POLL MERINO EWE WITH MEMBERS OF THE IDALO STUD IN ARGENTINA WHO PURCHASED HER

## Sires continuing to perform in CTSE

Nerstane has kept entering our rams in Central Test sites with very good results to show our consistency and predictability as a bloodline to you, our clients, and also to the rest of the industry.

Remember that these sites have independent sheep classers from all around the country, so the sheep have to perform visually, as well as the data that gets collected from measurement.

Follow these links for the latest results from the Merino Superior Sires site:

http://www.merinosuperiorsires.com.au/topic/Tasmania 2013

http://www.merinosuperiorsires.com.au/topic/Elders Vic 2013

http://www.merinosuperiorsires.com.au/topic/New England 2013

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# That ram "gave us a big kick along"

Congratulations to long time Nerstane clients Terry and Kath Dolbel, "Milton Vale", Rockley, who were the eventual winners of the 2015 Bathurst Flock Ewe Competition. The Dolbel's ewes had about 12 months of wool on them, prompting judge Graham Coddington of Catombal Pastoral Company, Yeoval, to describe them as "little wool factories."

Terry first came to Nerstane in 1998 and has bought some very good rams over the years. In The Land Newspaper's April 2015 article about the Dolbels, the article mentioned that a big help to Terry's flock's direction was when he purchased a Nerstane ram in 2005 for about \$10.000.

"And he made all the changes, he gave us a big kick along", Terry said. Terry also mentioned that the purchase ended up being cheap "because the lambs were so good."

"It's always the way, the cheap ones cost you more money and the expensive ones set you up."



TERRY DOLBEL CLASSING HOGGET WOOL AT "MILTON VALE" ROCKLEY NSW

#### Royal Melbourne Fleece Show Awards

Nerstane's daughter stud CORYULE MERINOS were winners in multiple categories at the Royal Melbourne Fleece Show in 2015.

For the third time, one of their fleeces was judged Grand Champion Skirted Fleece of the show, which is an outstanding achievement as they have only entered the competition four times!!

Coryule stud also had their first on-property ram sale last year and sold 39 out of 42 offered. They averaged \$1,297 and topped twice at \$4,000.

**CONGRATULATIONS CORYULE** 

### **Nerstane 910 Son Supreme at Dubbo**



WILL MILLER HOLDS HIS SUPREME EXHIBIT, THE GRAND CHAMPION FINE WOOL RAM BRED BY HIS GLENPAEN STUD, VIC, WHILE SASHED BY RABOBANK STATE MANAGER TJ MULDER

And congratulations to the GLENPAEN STUD of Rod, Sue, Will and Harry Miller, who won the Supreme ribbon at Dubbo in 2015. This ram was reserve Victorian Ram of the Year at Bendigo. The ram was also Supreme Merino at Balmoral and Campbell Town shows. The 18 micron son of Nerstane 910 was held by Will Miller who took the ram through class wins beginning with the August shorn pair, the August shorn fine wool champion prior to the supreme accolade.

The ram was shorn after the show and cut a massive 17.2kg of 18 micron wool. N910 was also Supreme at Dubbo in 2011 and then went onto being NSW Ram of the Year. It is excellent to see our genetics breeding on.

#### 8 reasons to use Nerstane rams...

**ONE** We have, and continue to strive for, accurate and predictable figures showing genetic progress

**TWO** Nerstane has many Central Test Sire Evaluation trait leader results which show profitability and predictability

**THREE** There are eight Nerstane sires ranked in the Top 50 Sire List in Merino Superior Sires (the highest of any stud)

**FOUR** We have proven fleece rot resistance (proven over many years)

**FIVE** We are a large stud starting with big numbers and culling heavily on conformation

and figures therefore we are able to sell highquality numbers of even progeny every year

**SIX** We are breeding a type of sheep that is large enough for any type of cross breeding enterprise

**SEVEN** Our independently-classed tops to culls ratios in Central Test over many years are industry leading, therefore you will be selling more higher quality surplus sheep

**EIGHT** We have consistent success over many years in the show ring, again proving that we have the subjective animals, and not just the "good numbers"

(Continued from Page 1) NERSTANE'S 2015 SUPREME MERINO OF THE SYDNEY ROYAL SHOW. THIS IS THE FOURTH TIME THAT NERSANE HAS WON THIS AWARD



## Our thoughts on the year to come for the wool market...

We are conservatively optimistic for 2016 and beyond. Speaking to a few wool exporters this week, supply seemed to be the major reason for optimism, with some forecasters predicting the national merino ewe population to be as low as 20 million.

In the past when the market rose, the volume of wool in the weeks following usually rose too (generally from grower-held stockpiles) and corrected the price rise quite quickly. Late last year this happened a few times with no real quantity rises, which shows there probably isn't the growerheld stockpiles in sheds like in the past.

This, along with the 7% drop in wool production for the 2015-16 season (according to the Production Forecasting Committee), and a stable demand, should see prices stay at current levels or improve for 2016. There may be some good opportunities to take advantage of some of these price rises through futures or forward pricing as the volatility continues this year. Keep in touch with your broker to make the most of these spikes.



Nerstane Merino Stud Woolbrook NSW 2354 www.nerstane.com.au

Nerstane Office P: 02 6777 5881 F: 02 6777 5922

John and Jane McLaren

P: 02 6777 2778

F: 02 6777 2773

M: 0429 775922

E: john@nerstane.com.au

Hamish McLaren

P: 02 6777 7404

F: 02 6777 7450

M: 0429 772778

E: hamish@nerstane.com.au

Jock and Carley McLaren

P: 02 6777 5891

F: 02 6777 5994

M: 0429 775891

E: jock@nerstane.com.au

WE WISH YOU ALL THE BEST FOR A VERY SUCCESSFUL AND ENJOYABLE 2016

FROM THE MCLAREN FAMILY

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