



Nerstane Merino News

December 2013

The latest Information on Nerstane Merino Stud's Proven Results and Performance

Why we're feeling so good about the wool market

This year we're feeling very positive about the direction the wool market is heading in. In our opinion, it has never looked brighter... as long as your operation is cutting weight. At the time of writing, the EMI is at 1134c per kg which is better than this time last year and for 18.5 to 20.5 microns it is nearly 200c better than when we started the season off in July. Here are a few more reasons why we think the market is looking optimistic: China! It is of course the main growth area again this year with their upper middle class going from approximately 13 million households in 2010 to a projected

76 million by 2015. These projections are mind-boggling and are extremely encouraging for quality wool products as growth in luxury goods consumption is increasing every year. Before the collapse of the Soviet Union, Russia was buying over one third of the Australian woolclip. To date we have sold about 1 million kg this year to Russia, and before that, nothing. AWI's "To Russia with Wool" campaign is also aiming at their large emerging professional class. Cheap housing resulting in small or no mortgages, low taxes, and state subsidised education and Medicare give

a large proportion of the Russian population very high net disposable incomes. In recent years, well off Russians have been spending madly on consumables. There is also a strong rumour around the trade that there is a large enquiry for early in the New Year which sounds very promising. And finally.... if some of the forecasts for an even lower A\$ are correct, this will add to the potential for higher prices.

GOOD LUCK TO YOU AND YOUR FAMILIES FOR 2014 – LET'S HOPE THAT THINGS KEEP IMPROVING



HAMISH MCLAREN HOLDING N194 RESERVE CHAMPION FINE WOOL RAM WHO IS GOING TO BE OFFERED FOR SALE IN ARMIDALE IN FEBRUARY 2014. JOCK MCLAREN IS HOLDING N74 WHO WAS CHAMPION FINE WOOL RAM AT BENDIGO AND DUBBO

Fine wool double at Bendigo and Dubbo

A son of Nerstane's 2011 Sydney Supreme Exhibit (N318), was awarded Champion Fine Wool Ram at Bendigo and at the Dubbo National Show. N74 took out both awards with another Nerstane ram, N194 being awarded Reserve Fine Wool Champion Ram at Dubbo. Nerstane offered N74 for sale at Hamilton Sheepvention and was bought by a syndicate of 4 studs including Langdene and Grassy Creek from NSW, and Glenpaen and Kerrsville from Victoria.

See our website for more photos

www.nerstane.com.au

Visit nerstane.com.au
for a full catalogue or call
0429 772 778

On Property Sale
Friday 31 January 2014

Central Test Sire Evaluation most accurate way to benchmark

Nerstane has been entering rams in Central Test Sire Evaluation (CTSE) schemes since the concept began in 1990. **We still feel strongly that this is the only true way to test a sire's true genetic potential across different environments.** Even though Nerstane doesn't always have the best results for

one trait or another, we believe that we have consistently shown over many years that our overall "genetic package" is highly predictable and near to the top of the industry. This proves to ourselves (and more importantly to you) that we are continuing to keep our high standards and the results are always predictable.

For more results and printouts you can download the different site reports at

www.superiorsires.com.au

Nerstane has entered multiple rams all over Australia. You can see where the Nerstane rams have excelled for a range of traits in different environments.



LEFT TO RIGHT: JUDGE BEN LANE, NEWLY ELECTED AWI DIRECTOR AND SPONSOR PAUL COCKING, JUDGE MARK PENDERGAST, AND MICK CORKHILL FROM GRASSY CREEK MERINO STUD HOLDING GC110171, SWS RAM OF THE YEAR

Grassy Creek cleans up at SWS Field Day with sons of N910

The Nerstane team would like to congratulate Mick and Jane Corkhill from Grassy Creek Merino Stud, NSW for winning the South West Slopes Pen of Three Merino Hogget Rams and also South West Slopes Merino Ram of the Year. The three rams in the group and the ram of the year were all sons of N910 and we are sure by looking at all three of these exceptional hoggets, Mick is going to have a lot more success in 2014 with them. Grassy Creek also had a terrific ram sale, selling 74 rams and averaging \$1,555. The top priced horned and polled rams at the sale were both sired by Nerstane rams.

(see page 4 for an additional photo)

DON'T FORGET

NERSTANE FIELD DAY
SATURDAY 11 JANUARY 2014

BRED WELL FED WELL WORKSHOP
SATURDAY 20 JANUARY 2014
AT NERSTANE

NERSTANE ON-PROPERTY SALE
FRIDAY 31 JANUARY 2014

Nerstane pleased to be part of Campbell Town Show's history

Hamish and Jock made the trip down to Campbell Town in Tasmania in May for their 175th show. This is the oldest running show in Australia and we were asked to participate by some clients and committee members for the special event. Nerstane won the Fine Wool Ram class. In this class, 9 out of the 10 rams had some Nerstane blood (which made the trip worthwhile in itself!). Our

fine wool ram, N19, went on to be Grand Champion Ram and Supreme Exhibit of the show. We really enjoyed our trip, but because it was such a long way away, it may be the bicentenary before we make it down again! We used N19 at Nerstane in AI and then offered him for sale at the Dubbo National in August. Long time Nerstane clients, Bruce, Scott and Jeff Angel from Broula Merino Stud at

Tarcutta were the successful bidders at \$12,500. N19 was another productive son of N910 and cut a very pleasing 14.5kg after the sale.

(see page 4 for the accompanying photo)

Nerstane-Saxon cross pays big early dividends in Tasmania

In 2009 and 2010, Georgie and Hamish Wallace from Trefusis Merino Stud at Ross, Tasmania made a very bold move by purchasing 2 rams from Nerstane. After seeing the first lambs in 2011 they went ahead and purchased some stud ewes from Nerstane and then did an extensive AI program with semen from Nerstane sires and the purchased rams.

This move to Nerstane was coming from one of the most award-winning superfine and ultrafine studs in the country with some of the highest prices paid for their wool including four world records.

The current wool market and likely future trends were the reasons behind the Wallaces making the courageous decision to change bloodlines. With help from their stud consultant Andrew Calvert, they set clear and achievable breeding objectives to suit their environment. These aims included a strong focus on productivity, fertility, sound conformation and most importantly these sheep had to possess the ability to thrive in the tough Tasmanian conditions.



LEFT TO RIGHT: BUYER RODGER MATHEWS, STUD CONSULTANT ANDREW CALVERT AND GEORGIE WALLACE HOLDING TREFUSIS JIMMY WHO WAS SOLD THIS YEAR FOR \$25,000 IN JULY AT BENDIGO, VIC

In July this year, Georgie took a couple of rams to Bendigo to the Australian Sheep and Wool Show and had an extraordinary few days. Trefusis was awarded Grand Champion unhoused Ram of the show with one of the rams (a superfine entry that was by N293 that they purchased in 2009, out of a Trefusis Stud ewe). This ram was also Supreme Super Fine Ram and Grand Champion Ram Unprotected at Campbell Town Show. The other ram

that Georgie took, Trefusis "Jimmy", was by N910 and out of one of the CFA Nerstane Stud ewes. "Jimmy" took long time Nerstane client Rodger Mathews's eye at the show and while Georgie had no intentions of selling the ram, Rodger wanted him and finally bought the ram for \$25,000. Georgie negotiated to keep all semen rights to the ram as well so the nice little cheque they received won't be the last!

Exciting new commercially-based competition to be held at New England Field Days 2014

This year's committee will be hosting an "Ultimate Ram" competition, which will be based on the popular all-purpose classes at Bendigo in Victoria and Burra in South Australia.

All studs participating in the Field Days are invited to put a maximum of 2 rams into the competition. Each entry will be fleece tested, body weighed and scanned for fat and eye muscle depth. Then they are assessed visually by a wool judge and

carcase judge and all the scores go into a complex formula and a result and printout is provided.

Nerstane has entered a horned ram and a polled ram and are looking forward to learning a great deal from the participation.

Judging will be conducted on the Friday night on the 10th January at the Uralla Showground.

2014 FIELD DAYS

10th and 11th JANUARY 2014

The New England Merino Field Days 2014 have changed to a Friday/Saturday format instead of a Saturday/Sunday.

**Nerstane's day is Saturday 11 Jan
OPEN ALL DAY - ALL WELCOME**

www.newenglandmerino.com.au
has all the information you'll need about the Field Days.

... Continued from page 2



LEFT TO RIGHT: KEITH SCANNES, CLASSER CRAIG WILSON, MICK CORKHILL FROM GRASSY CREEK HOLDING HIS TROPHY, GARY COX AND SPONSOR JACK WHITECHURCH WITH THE THREE N910 SONS FROM GRASSY CREEK WHICH WON THE SOUTH WEST SLOPES PEN OF 3 RAMS AWARD



Nerstane Merino Stud
Woolbrook NSW 2354
www.nerstane.com.au

Nerstane Office
P: 02 6777 5881
F: 02 6777 5922

John and Jane McLaren
P: 02 6777 2778
F: 02 6777 2773
M: 0429 775922
E: john@nerstane.com.au

Hamish and Emma McLaren
P: 02 6777 7404
F: 02 6777 7450
M: 0429 772778
E: hamish@nerstane.com.au

Jock and Carley McLaren
P: 02 6777 5891
F: 02 6777 5994
M: 0429 775891
E: jock@nerstane.com.au

LEFT TO RIGHT: HAMISH MCLAREN, MAJOR SPONSOR AND ROBERTS LTD REPRESENTATIVE ANDREW CALVERT, AND JOCK MCLAREN HOLDING N19 AFTER WINNING SUPREME AT THE 175TH CAMPBELL TOWN SHOW IN MAY 2013



**OVER 50 POLL
RAMS IN THE
SALE TEAM
THIS YEAR!**

NERSTANE SALE
FRIDAY 31 JANUARY 2014

Why Nerstane genetics will make a difference to your business

Nerstane is one of the only studs that benchmarks itself against the rest of the industry in every possible way. We enter our genetics in Central Test Sire Evaluations, the show ring, wether trials and fleece competitions. We do this so that you, our clients, can buy Nerstane genetics with confidence and know that you have maximised the profitability for your breeding enterprise. Rest assured that we want to see you make money and do well in 2014 just as much as you do.

Visit nerstane.com.au
for a full catalogue or call
0429 772 778

On Property Sale
Friday 31 January 2014